

SEIKI

#GOLIVESuccessStory



**3AXIS Group
increases its
productivity with
Sage X3**



GOLIVE

Sage Business Partner
Gold



About 3AXIS

3AXIS Group is part of a group of companies dedicated to the **acquisition of high quality, second-hand CNC machines and auxiliary equipment for the metalworking industry**, with offices in Spain and Germany.

Today the group has **a large number of technical specialists** who, thanks to experience acquired and accumulated over the years, offer a variety of services to their customers with offerings ranging from sale processing and financing to the verification of the machine's functioning on the production line.



The challenge

3AXIS Group was already using the Sage ERP system, Sage X3. However, their implementation was unfinished, and they were working with an outdated version.

To address these issues, they searched for a technology partner that could work with them to implement additional functionality and bring the ERP to a level where it served as the **technical solution to support their business globally.**



The solution

GOLIVE conducted an accurate **Sage X3** analysis across the company and determined the causes of the underutilization of its functionalities. We then proposed a way for the group to obtain full performance from the ERP:

1. **Upgrade Sage X3 to its latest version (V12).**
2. **Improve and develop certain processes** that were vital to them (cash forecasting, importing leads by priority, CRM workflows, etc.).

Characteristics of the project

- The **version upgrade** was successfully realized in a period of **3 months** with rapid adoption across the user base.
- Now the sales team is able to follow a **workflow for purchases and sales** in Sage X3 in an efficient manner.
- The group now has **complete traceability of information** that lets managers make better decisions.

Sage Business Partner
Gold



Benefits obtained



GLOBAL MANAGEMENT

Now, they have the **capacity to provide a legal response** in any country thanks to the multi-company, multi-language and multi-currency Sage X3 ERP.



PRODUCTIVITY INCREASEMENT

Improved functionality and customisation of the solution through personalised access to relevant data in different departments.



COLLABORATION

Increased team collaboration by integrating workflows and documentation in a single platform.

”

“The improvements implemented by GOLIVE **allow us to work faster and more efficiently**, having all the information we need in Sage X3 to be able to analyse our business in the most accurate way.”

Fernando Mainar

3AXIS Group CEO



ABOUT GOLIVE

GOLIVE

- Private company, founded in 2008.
- **Technology consultants.**
- Origins in the company.
- More than 900 projects in more than 35 countries.
- Global digital transformation.



Business
Consulting



Software
Management



Data
Management



Industry 4.0



Digital



Cloud



ZARAGOZA

2 Madre Rafols Street, 1st floor

50004 Zaragoza

Tel: +34 976 797 304

MADRID

38 Don Ramón de la Cruz Street

28001 Madrid

Tel: +34 919 917 009

WRITE US

comercial@onegolive.com

VISIT US

www.onegolive.com

